




Diebold Nixdorf

# We Automate, Digitize and Transform the Way People Bank and Shop



# Leveraging Our Substantial Expertise to Benefit Customers



**~21,000**  
Team members

**~14,000**  
Service professionals

**TOP 5**  
Provider for ATM &  
POS software



**\$3.5**  
billion  
in revenue<sup>1</sup>

**+2M**  
Installed POS  
& ATMs<sup>2</sup>

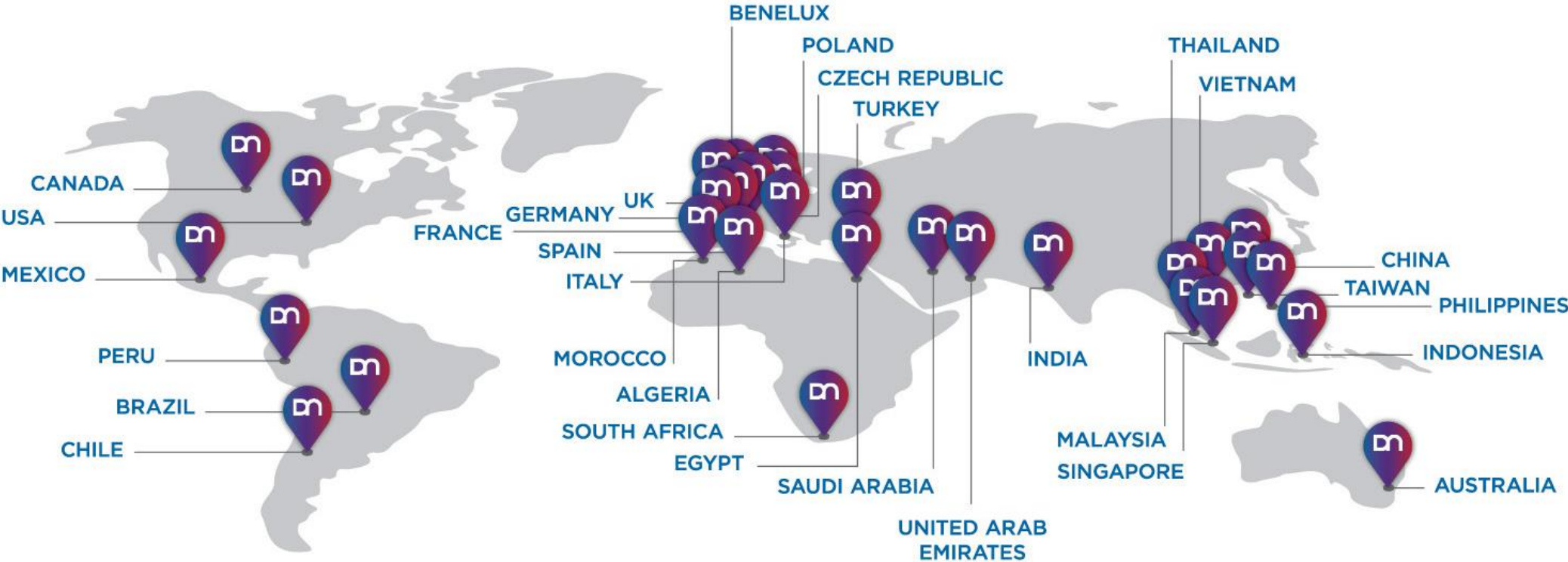
**~\$121 M**  
For R&D<sup>1</sup>



**~3,000**  
patents

1) Reported Financial Results for the 12 months ended Dec 31, 2022  
2) RBR Data Services 2023, Global ATM Intelligence Service – 2023 Market Report; RBR Data Services 2023, Global EPOS and Self-Checkout

# A World Leader in More than 100 Countries + Markets

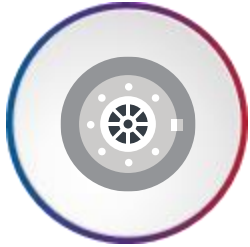


Major Market Locations



# A Modern FinTech, for 160+ Years

---



First circular vault door to protect against prying



First to develop tear gas defense



First voice recognition ATM



First ATM integrated with mobile



First long-edge, anti-skimming, secure card reader



First kiosk in QSR



First to introduce drive-up banking



First electronic POS network system introduced in Europe



First iris recognition ATM



First green, flexibly powered ATM



First stateless, FIT Client ATM



First self-service pilot in Europe

# BANKING



DN Vynamic™

Touch to Get Started



Diebold Nixdorf

# Key Partner to Financial Institutions

**Leading**  
global market  
share<sup>1</sup> for  
ATMs

Serving the  
majority of the  
world's  
**Top 100**  
financial institutions

**Ranked  
TOP TEN**  
in the **2023**  
IDC FinTech  
Rankings<sup>2</sup>

**#1** in Total ATM Application  
and Monitoring Software<sup>4</sup>



**#1**  
in ATMs  
installed  
globally<sup>1</sup>

**Global  
leader**  
of the ADT  
market<sup>5</sup>



**~\$2.4  
billion**  
in annual  
revenue<sup>3</sup>

**~7,800**  
field service  
technicians<sup>6</sup>

1) RBR Data Services 2023, Global ATM Intelligence Service – 2023 Market Report  
2) IDC Financial Insights, 2023 IDC FinTech Rankings  
3) Reported Financial Results for the 12 months ended Dec 31, 2022

4) RBR Data Services 2023, ATM Software 2023  
5) RBR Data Services 2022, Deposit Automation and Recycling; note: ADT = Automated Deposit Terminal  
6) Full-time field service personnel; number does not include third-party service support available from partners in select regions



# Trusted Customers Around the World



## CASH MANAGEMENT

Reduces TCO and Achieves Cash Availability of 99.98%

- Services for a fleet of 1,025 DN self-service devices incl. DN Series™ cash recyclers
- Outsourcing of end-to-end self-service management and operations to DN including DN Cash Management Services



## AVAILABILITY

VACU is meeting its availability goal -- not just on serviceable hours but extended over the full 24-hour period

- DN Vynamic® Software
- DN Series™ ATMs
- 1st Line & 2nd Line Maintenance powered by DN AllConnect<sup>SM</sup> Data Engine



## SECURITY

Anti card-skimming technology provides increased security

- DN Series™ ATMs
- Vynamic® View monitoring software



## MANAGED SERVICES

Day-to-day ATM management with the latest technology

- DN Series™ ATMs
- An outsourced ATM fleet and fully-Managed Services elevate customer experience and efficiency
- Partnership with Diebold Nixdorf has resulted in cost savings of 30-40%



# Products to Automate the Way People Bank



## Built to Connect. Built for More.™

**DN Series™** provides financial institutions the ability to grow with their digital strategy and deliver the most integrated functionality in the smallest, most secure footprint.



**MORE  
PERSONALIZED**



**MORE  
INTEGRATED**



**MORE  
AVAILABLE**



**MORE  
EFFICIENT**



**MORE  
FUTURE-READY**



**MORE  
SECURE**

# Services to Transform a Connected World

## DN AllConnect Services<sup>SM\*</sup>



### IMPLEMENTATION SERVICES

Deploy your technology swiftly and seamlessly

- Standard Implementation
- Advanced Implementation
- Branch Implementation



### MAINTENANCE SERVICES

Exceed the demands of an always-on world

- First Line Maintenance
- Second Line Maintenance



### MANAGED SERVICES

Unlock the opportunity with as-a-Service solutions

- Monitoring & Event Management
- Integrated Service Desk
- Software Deployment
- Security Management
- Cash Management
- Marketing Management
- Transaction Management

Your Team. Powered by Ours.



\* -- Market availability may differ by region



# Software to Digitize Banking Journeys

## DN Vynamic® Software



**VYNAMIC® CONNECTION POINTS**  
World-leading terminal application software



**VYNAMIC® TRANSACTION AUTOMATION**  
Core connection enabling advanced transactions



**VYNAMIC® VIEW**  
Centralized tools to reduce costs and initiate actionable intelligence



**VYNAMIC® ACQUIRING**  
Modernizes your payments and processing ecosystem



**VYNAMIC® MARKETING**  
Integrated campaign management



**VYNAMIC® CASH MANAGEMENT**  
Proven to improve cash costs



**VYNAMIC® SECURITY**  
Flexible formats for more modern branches



**VYNAMIC® ISSUING**  
Improve card processing with flexible controls

The industry's first end-to-end connected banking portfolio.

# RETAIL



# Key Partner to Retailers



**#1**  
in retail EPOS  
& self-checkout  
in Europe<sup>3</sup>

**#1**  
New POS software  
installations<sup>2</sup> in  
Europe



DN SCO installations in  
**>50 countries**  
At  
**>150 retailers**

**7 out of 10**  
Global Fortune 500  
petroleum companies  
are Diebold Nixdorf  
customers<sup>4</sup>



**>1.3 M**  
global EPOS  
installations worldwide<sup>3</sup>

**#1**  
in the global  
market for self-  
ordering kiosks<sup>5</sup>

**24 of the Top 25**  
retailers in Europe are our  
customers<sup>6</sup>

**~\$1.0 B**  
in revenue<sup>1</sup>



1) Reported Financial Results for the 12 months ended Dec 31, 2022  
 2) RBR Data Services 2022, Global POS Software 2022 – in NEW POS software installations June 2021-June 2022 - for segment General Merchandise  
 3) RBR Data Services 2023, Global EPOS and Self-Checkout 2023 - here for segment Grocery + General Merchandise combined  
 4) Global Fortune 500 – The biggest Oil and Gas Companies in the World by Revenue in 2021 (published May 2022)  
 5) RBR Data Services 2021, Global Self-Ordering Kiosks  
 6) Deloitte Global Powers of Retailing 2023, ranked by retail revenue 2021 (published Feb. 2023)  
 Top retail supplier awards are presented by Lebensmittel Zeitung and by the EHI Retail Institute.



# Trusted Customers Around the World



## GROCERY

More choice, more service, more customer satisfaction

- Storevolution™ Advisory Services
- DN Series® EASY self-checkout
- DN AllConnect Services<sup>SM</sup>



## FASHION

Increased customer satisfaction due to faster checkout

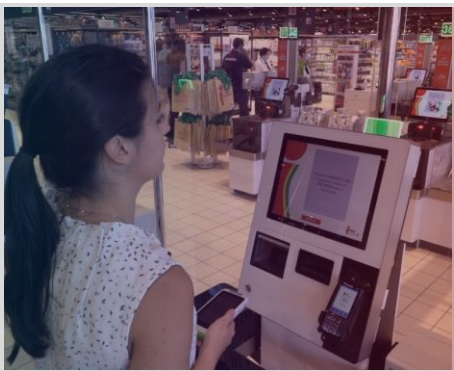
- Assisted and self-checkout solutions
- Vynamic software
- DN AllConnect Services<sup>SM</sup>



## HOSPITALITY

Efficiency boost with self-service technology

- DN self-ordering terminals
- Intuitive user interface
- DN AllConnect Services<sup>SM</sup>



## GROCERY

Redesigning the checkout experience

- Assisted and self-service solutions
- Vynamic Software
- DN AllConnect Services<sup>SM</sup>



# Products to Automate the Way People Shop



## Built for the Storevolution. Built for More.™

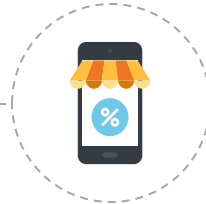
Our integrated self-service and checkout solutions enable frictionless consumer and staff journeys across all channels



FLEXIBLE JOURNEYS



CONNECTED EXPERIENCES



INTEGRATED CHANNELS



MORE MODULAR



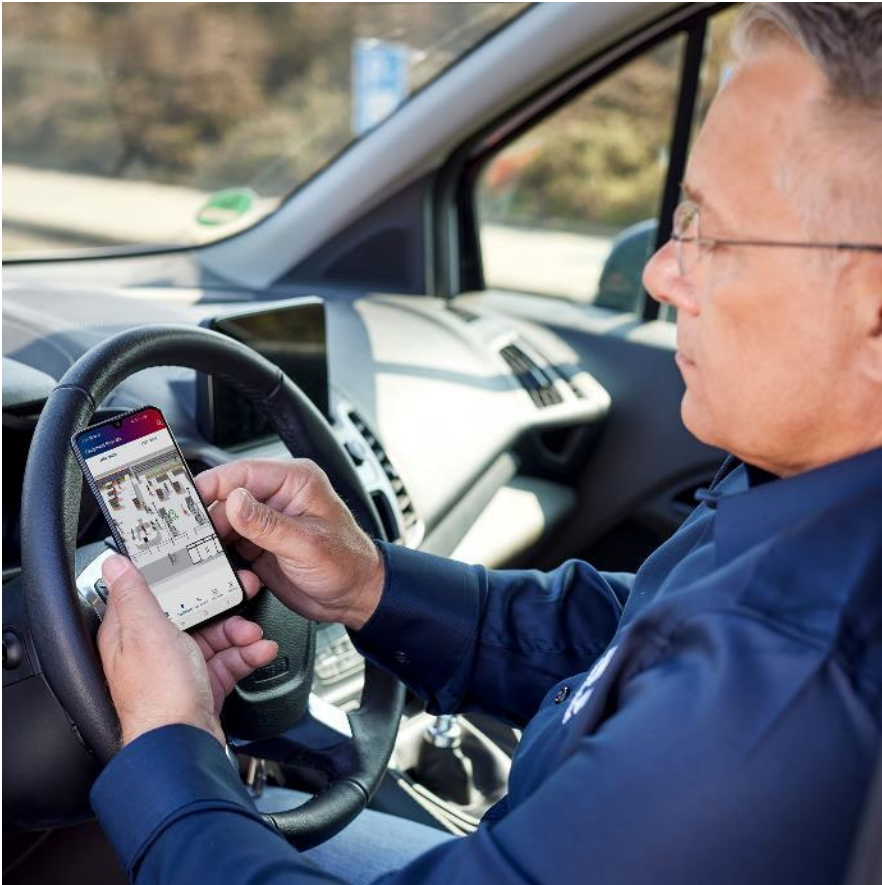
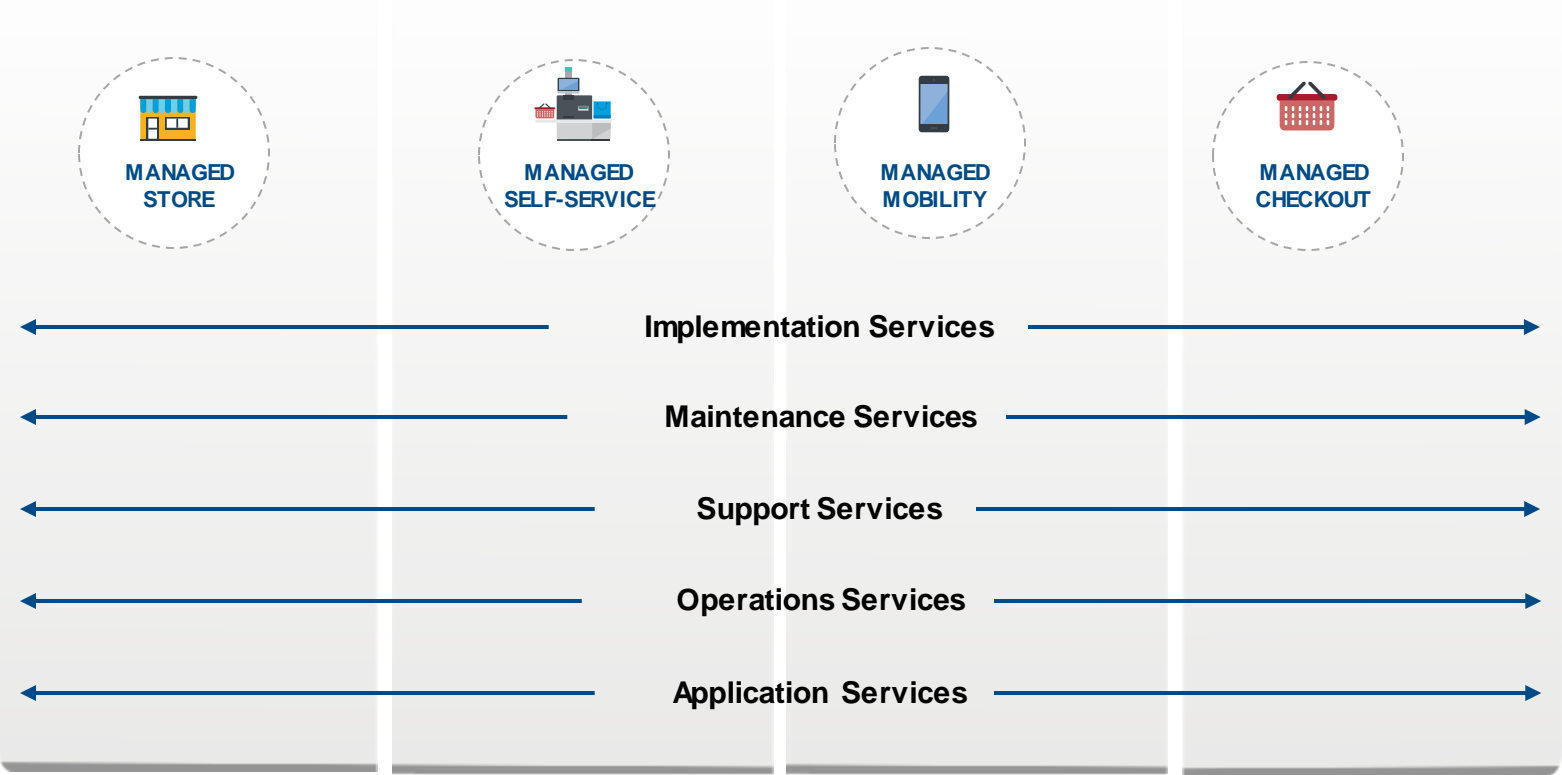
MORE AVAILABLE



MORE OPEN

# Services to Transform a Connected World

## DN AllConnect<sup>SM</sup> Services for Retail





# Software to Digitize Retail Journeys

## DN Vynamic® Software

### VYNAMIC RETAIL PLATFORM



#### VYNAMIC® FCx

POS Software for Fuel and Convenience



#### VYNAMIC® SFx

POS Software for Specialty and Fashion



#### VYNAMIC® GRx

POS Software for Grocery



#### VYNAMIC® DIGITAL RECEIPT

A digital receipt solution that easily integrates into POS systems.



#### VYNAMIC® ENGAGE

A solution for managing and delivering mass and personalized rewards and cross-channel execution.



#### VYNAMIC® ADVANCED ANALYTICS

A data analytics and visualization platform that empowers organizations to make data-driven decisions.



#### VYNAMIC® CPaaS

Helps retailers stay continuously, simply and efficiently compliant with fiscal and legal regulations.



### SELF-SERVICE



#### VYNAMIC® SELF-SERVICE

Transforms complex integration tasks into efficient, streamlined processes with a flexible platform and open APIs.

#### VYNAMIC® Self Service modules:

VYNAMIC® SMART ASSIST

VYNAMIC® ENTERPRISE

VYNAMIC® SMART VISION | AGE VERIFICATION

VYNAMIC® SMART VISION | FRESH PRODUCE RECOGNITION

VYNAMIC® SMART VISION | SHRINK REDUCTION

VYNAMIC® CASH

VYNAMIC® SCALE



#### VYNAMIC® PERSONAL SHOPPER

Designed for personalized mobile shopping experiences.



An open platform for connected retailers.

# Leveraging our Core Expertise to **Adapt to and Serve** a Connected World

## Services for Electric Vehicle Charging



OEM



CPO

Remote Proactive Services

On-Site Preventive Services

On-Site Corrective Services



# Leadership Team



**Octavio Marquez**  
President and Chief  
Executive Officer

## BUSINESS SEGMENTS AND OPERATIONAL EXCELLENCE



**Retail and Banking** are the commercial centers of our organization, with the primary focus of delivering value to our customers. Our **Operational Excellence** teams within the segments focus on developing innovative, customer-driven products and services -- while maintaining a laser focus on operational rigor and discipline.



**Joe Myers**  
Global Banking



**Ilhami Cantadurucu**  
Global Retail



**Frank Baur**  
Operational  
Excellence

## ENABLEMENT FUNCTIONS



**Enabling Functions** continually support our entire organization, pushing for continuous performance improvement.



**Jim Barna**  
Finance



**Jonathan Noe**  
Human Resources  
(interim)



**Lisa Radigan**  
Legal / ESG



**Teresa Ostapower**  
Digital / IT



**Susan Malcolm**  
Ethics &  
Compliance



# Diebold Nixdorf ESG — Contributing Toward a More Sustainable World



As a global organization, the work we do touches many lives and communities in many ways. We are committed to connecting commerce for our customers and consumers: in ways that protect, care for and minimize harm to the **environment**, through caring **social citizenship** by maintaining fair, diverse and safe workplaces and giving back to our communities, ensuring best **practices in governance** on behalf of all our stakeholders, while **growing our business in sustainable ways** through our commitment to our values and ethics.



Planet

**GREEN PRODUCTS/SOLUTIONS**  
**SUSTAINABLE SUPPLY CHAIN**  
**WASTE/WATER MANAGEMENT**  
**CARBON FOOTPRINT**



People

**DIVERSITY & INCLUSION**  
**LABOR/HEALTH/SAFETY**  
**HUMAN RIGHTS**  
**GIVING BACK TO THE COMMUNITY**



Performance

**CLIMATE RELATED RISKS & OPPORTUNITIES**  
**COLLABORATION WITH SUPPLIERS**  
**STAKEHOLDER ENGAGEMENT**  
**AUDIT & RISK OVERSIGHT**

# Global Employer of Choice



The background features a vibrant, abstract pattern of swirling, ink-like colors. On the left, there are deep blue and purple tones, transitioning through the center to a bright magenta and finally to a rich red on the right. The overall effect is dynamic and artistic, resembling a watercolor or ink wash.

**dn**

Diebold Nixdorf